

INTERIM REPORT Q2 – 6 MONTHS

1 JANUARY–30 JUNE 2024

SECOND QUARTER (1 APR–30 JUN 2024)

- Net sales increased by 12 percent to MSEK 1,685 (1,504). Currency-adjusted sales rose by 12 percent.
- Operating profit before depreciation and amortisation (EBITDA) increased by 33 percent to MSEK 212 (159).
- Operating profit increased by 65 percent to MSEK 150 (91), corresponding to an operating margin of 8.9 percent (6.0).
- Profit after financial items increased by 83 percent to MSEK 143 (78).
- Profit after tax amounted to MSEK 97 (53).
- Earnings per share before and after dilution increased by 69 percent to SEK 0.44 (0.26). ¹⁾
- Cash flow from operating activities amounted to MSEK 77 (213).

REPORTING PERIOD (1 JAN–30 JUN 2024)

- Net sales increased by 8 percent to MSEK 3,261 (3,009). Currency-adjusted sales rose by 8 percent.
- Operating profit before depreciation and amortisation (EBITDA) increased by 46 percent to MSEK 435 (297).
- Operating profit increased by 93 percent to MSEK 311 (161), corresponding to an operating margin of 9.5 percent (5.3).
- Profit after financial items increased by 110 percent to MSEK 284 (135).
- Profit after tax amounted to MSEK 200 (94).
- Earnings per share before and after dilution increased by 120 percent to SEK 0.90 (0.41). ¹⁾
- Cash flow from operating activities amounted to MSEK 141 (205).
- The equity/assets ratio at the end of the period was 55 percent (50). ¹⁾
- Net debt excluding lease liabilities amounted to MSEK 199 (489).

DISCONTINUED OPERATIONS

In March 2022, ITAB decided to discontinue its operations in Russia due to the Russian regime's invasion of Ukraine. For this reason, the Russian subsidiary has been recognised as Discontinued Operations in accordance with IFRS 5 as of ITAB's interim report for the third quarter of 2022. The discontinuation of the Russian operations was completed on 27 March 2024 through the divestment of all shares in the Russian subsidiary. For more information, see Note 8 Discontinued Operations on page 12. Comments and figures in this report pertain to Continuing Operations, unless otherwise stated.

EVENTS DURING THE REPORTING PERIOD

- ITAB commenced delivery of 7,200 self-checkouts to the stores of a leading grocery chain in multiple countries in Europe during January. Completion of the deliveries is expected to take place in February 2025, and the total value of the contract is estimated at approximately MEUR 16 in 2024.
- In January, ITAB signed an agreement with a leading fashion chain in Europe for the delivery of customised interiors, checkouts and fitting rooms for the refurbishment of existing stores and in upcoming new stores over three years. The total value of the contract is estimated at approximately MEUR 16.
- ITAB's share buyback program for a maximum amount of MSEK 50, which was introduced in September 2023, was completed in late March 2024 when the maximum amount for share repurchases was reached. A total of 3,079,659 ordinary shares were repurchased within the framework of the program. Following a resolution from the Annual General Meeting in May, all of these repurchased ordinary shares have now been cancelled by the company.
- In early April, ITAB signed an agreement with a leading grocery chain for the delivery of entrance and exit gates, aimed at improving loss prevention measures in their stores across Europe. The total value of the contract is estimated to be at least MEUR 8 over three years.
- In May, ITAB made a strategic investment in Signatrix GmbH, a technology and Retail AI startup. The aim is to continue to build on current AI solutions for loss prevention and broaden the use of the technology to multiple use cases across the in-store environment.

Q2

STRONG SALES AND EARNINGS TREND

"For ITAB, the first half of 2024 was characterised by higher sales and strong earnings. Increased demand in several of our markets with a favourable product and customer mix, combined with our strong gross margin, positively impacted the earnings trend for both the quarter and the full reporting period. Operating profit increased by 93 percent to MSEK 311 in the six-month period, corresponding to an operating margin of 9.5 percent. This is the highest operating margin ITAB has reported for the first half of any year so far."

Andréas Elgaard
President & CEO

[Read more on page 2. ►](#)

THE GROUP IN SUMMARY

For definitions, see pages 15–18.

	SECOND QUARTER			REPORTING PERIOD			FULL YEAR		
	Apr–Jun 2024	Apr–Jun 2023	Δ	Jan–Jun 2024	Jan–Jun 2023	Δ	Rolling 12 months as of 30 Jun 2024	Jan–Dec 2023	Δ
Net sales, MSEK	1,685	1,504	+12%	3,261	3,009	+8%	6,391	6,139	+4%
EBITDA, MSEK	212	159	+33%	435	297	+46%	824	686	+20%
EBITDA margin, %	12.6	10.6		13.4	9.9		12.9	11.2	
Operating profit, MSEK	150	91	+65%	311	161	+93%	582	432	+35%
Operating margin, %	8.9	6.0		9.5	5.3		9.1	7.0	
Profit after financial items, MSEK	143	78	+83%	284	135	+110%	534	385	+39%
Profit margin, %	8.5	5.2		8.7	4.5		8.3	6.3	
Profit after tax, MSEK	97	53	+83%	200	94	+113%	398	292	+36%
Earnings per share before dilution ¹⁾ , SEK	0.44	0.26	+69%	0.90	0.41	+120%	1.73	1.24	+40%
Cash flow from operating activities, MSEK	77	213	-64%	141	205	-31%	746	810	-8%
Equity/assets ratio ¹⁾ , %	55	50		55	50		55	56	
Interest-bearing net debt excl. lease liabilities, MSEK	199	489	-290	199	489	-290	199	45	+154

¹⁾ Comparative periods including Discontinued Operations.

STRONG SALES AND EARNINGS TREND IN THE FIRST HALF OF 2024

For ITAB, the first half of 2024 was characterised by higher sales and strong earnings. Net sales increased by 8 percent to MSEK 3,261 (3,009) and operating profit increased 93 percent to MSEK 311 (161), corresponding to an operating margin of 9.5 percent (5.3). The historically strong start in the first quarter followed by a very good second quarter means that this is the highest operating margin that ITAB has reported for the first half of any year so far. Demand remained healthy in several of our geographic markets with considerable interest primarily in our technical solutions for loss prevention and self-checkouts, which continues to positively impact our customer and product mix. Sales of customised shop fittings and conventional checkouts have also increased during the start of the year. At the same time, it is important to remember that our operations are project-based and earnings for individual quarters depend on specific project outcomes and natural seasonal variations. In the forthcoming quarters, we will continue to focus on our underlying earnings improvement as part of our strategic focus.

INCREASED DEMAND IN SEVERAL OF OUR MARKETS

Several of ITAB's solution areas and geographic markets continued to post increased sales in the second quarter of the year. We have seen a decline in uncertainty regarding the future market trend during the year, even though the macroeconomic effects that impacted the previous year have not shown any material improvement. Customer demand and willingness to invest, primarily in the grocery sector, remain significant for our loss-prevention solutions, but interest in other solutions for increased in-store efficiency and cost savings has also increased, as we have seen in several of our customer contracts in the spring. For example, the contract for 7,200 self-checkouts that we signed in January has been expanded by over 25 percent, strengthening our position. Sales of our customised shop fittings and conventional checkouts have also had a positive development during the start of the year. At the same time, competition for customer assignments in lighting solutions and shop fittings remains intense, which requires us to continue our sales initiatives to win more customer projects in these areas. For the full reporting period, currency-adjusted net sales increased by approximately 8 percent, with the highest growth at almost 30 percent, noted in Northern and Eastern Europe.

GROSS MARGIN AND PROFIT MARGIN REMAIN STRONG

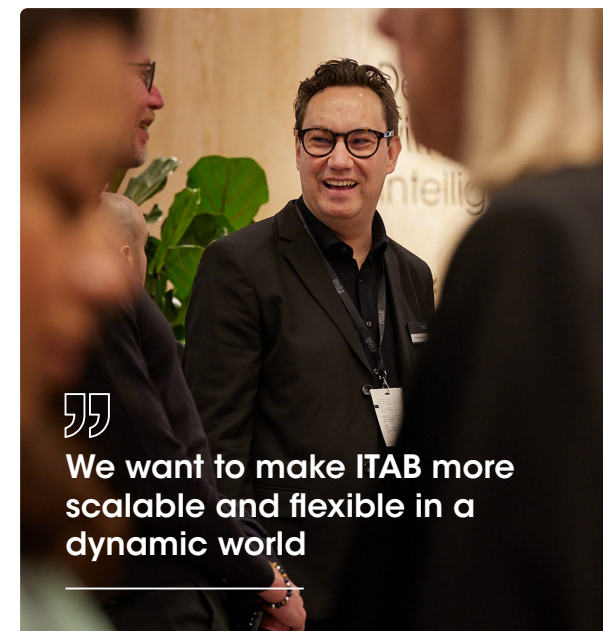
A favourable product and customer mix with an increased share of sales of our loss-prevention solutions, smart gates, self-checkouts and other technical solutions combined with measures we have taken such as price adjustments and adaptation of the cost structure have gradually strengthened our gross margin in recent years. The strong gross margin and increased sales positively impacted the earnings trend for both the quarter and the full reporting period. As demand has increased, the capacity utilisation in the Group's production facilities has also improved. Operating profit increased by a total of 93 percent to MSEK 311 (161) in the six month period, corresponding to an operating margin of 9.5 percent (5.3), which exceeds the Group's financial margin target of 7-9 percent over a business cycle. Profit after financial items increased by 110 percent to MSEK 284 (135).

Cash flow from operating activities for the period amounted to MSEK 141 (205) and was impacted by the positive performance of the gross margin and operating profit, while increased sales also resulted in higher accounts receivable and accounts payable. However, through measures implemented for increased capital efficiency we can report lower inventory levels for the Group this year compared to the same time in the preceding year, despite higher volumes. Our capital efficiency target, measured as cash conversion, amounted to 91 percent for the past 12-month period.

INCREASINGLY STRONG PLATFORM FOR FUTURE GROWTH

ITAB's goal is for our solutions to contribute to improved operational efficiency, reduced costs and increased competitiveness for the retail sector. We now see new business opportunities since our customers appreciate that we are positioning ourselves differently than in the past and in relation to our competitors, with several of our unique technical and, in some cases, AI-driven solutions. Combined, this has allowed us to successfully respond to the challenges that have arisen in recent years, despite the weaker economy. This is confirmed by the major customer agreements we have signed in the start of the year, in which our solutions often encompass both products and services, such as software for installations in a large number of stores in many different countries at the same time.

We see the last quarters' positive performance and our strong financial position as confirmation that our strategy is working and that we are building an increasingly strong platform for future growth. Over the next two to three years, we will therefore continue to focus on our dedicated work to improve our own operational efficiency, on active sales efforts close to our customers, on enhancing the efficiency of our production, on reducing tied-up capital, and on intensifying the transition towards becoming the leading solution provider in the retail sector. At the same time, the modernisation of our operations is continuing as planned through invest-



We want to make ITAB more scalable and flexible in a dynamic world

ments in shared values, leadership, capabilities, ways of working and modern operational support systems with the aim of making ITAB more scalable and flexible in a dynamic world. We have good opportunities for further growth through strategic acquisitions and to play an active role in the ongoing consolidation of the market, which will be crucial for the future.

Jönköping, July 2024

Andréas Elgaard
President & CEO
ITAB Shop Concept AB

DEVELOPMENT IN 2024

JANUARY–JUNE

NET SALES

Second quarter

The Group's net sales increased by 12 percent to MSEK 1,685 (1,504) in the second quarter of the year. Currency-adjusted sales increased by 12 percent compared with the preceding year.

The positive sales trend continued during the quarter in most of ITAB's geographic markets. Demand, primarily for the Group's technical and digital solutions for loss prevention and self-checkouts, remained significant. For example, the contract signed in January for the delivery of 7,200 self-checkouts to a leading European grocery chain's stores was expanded by almost 2,000 additional checkouts. At the same time, sales of the Group's customised shop fittings and conventional checkouts have had a continued positive development during the quarter. In April, the Group also signed an agreement with a leading grocery chain for the delivery of entrance and exit gates in their stores across Europe. The total value of the contract is estimated to be at least MEUR 8 over three years.

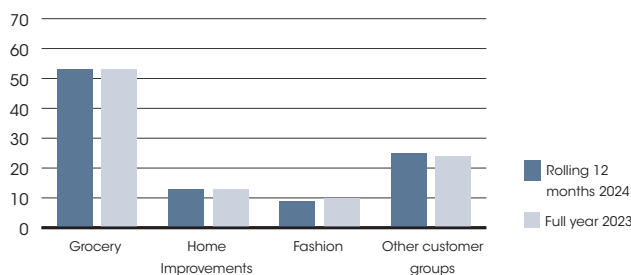
Sales to all customer groups increased during the quarter, with the strongest growth in Home Improvements and Grocery. Sales in the Group's geographic markets were strongest in Northern and Eastern Europe as well as the UK & Ireland, while sales in other countries primarily outside Europe, decreased in relation to strong comparative figures for the corresponding quarter in the preceding year.

Reporting period

The Group's net sales increased by 8 percent to MSEK 3,261 (3,009) in the first six months of the year. Currency-adjusted sales increased by 8 percent compared with the preceding year.

The sales performance was positive in several of ITAB's solution areas and geographic markets, with multiple new and expanded contracts signed with both existing and new customers during the first half of the year. This is a positive sign that the uncertainty concerning future economic conditions that characterised large parts of the retail market in Europe in 2023, with high inflation and rising interest rates, has continued to gradually decrease since the autumn. Demand for the Group's technical and digital solutions for loss prevention, self-checkouts and other self-service solutions for increased efficiency and reduced costs in stores trended particularly positively.

SALES BY CUSTOMER GROUP



itively. At the start of the year, agreements were signed, for example, with two leading grocery chains for the delivery of almost 9,200 self-checkouts as well as entrance and exit gates for a large number of their stores across Europe. Sales of customised shop fittings for new and updated consumer experiences and conventional checkouts have also recovered in the spring, and an agreement was signed, for example, with a leading fashion chain in Europe for the delivery of customised interiors, checkouts and fitting rooms for both the refurbishment of existing stores and in upcoming new stores.

To date this year, the sales trend has been strongest in Northern and Eastern Europe and the UK & Ireland, with 20–30 percent increased revenue. Sales to countries outside Europe and in Southern Europe decreased in relation to strong comparative figures in the preceding year. Sales to all customer groups have increased during the year, with the strongest growth in Home Improvements and Grocery. Sales per customer group and geographic area are shown in Note 3 on page 10.

EARNINGS

Second quarter

Operating profit for the second quarter increased by 65 percent to MSEK 150 (91), corresponding to an operating margin of 8.9 percent (6.0).

The positive earnings trend continued during the quarter, with increased sales combined with a continued strong gross margin. The favourable product and customer mix, with an increased share of sales of ITAB's technical solutions for both loss prevention and self-service in stores, continued to have a positive impact on the gross margin. The increased sales of customised shop fittings and conventional checkouts have also had a positive effect on capacity utilisation in the production facilities. The operations are continually carrying out various sales activities and measures to increase efficiency and implement cost adaptations in their respective areas.

Profit after financial items increased by 83 percent to MSEK 143 (78) and profit after tax by 83 percent to MSEK 97 (53). Earnings per share before and after dilution totalled SEK 0.44 (0.26).

Reporting period

Operating profit for the full reporting period increased by 93 percent to MSEK 311 (161), corresponding to an operating margin of 9.5 percent (5.3).

The Group's earnings trend has been strong in the start of the year, primarily driven by a relatively high gross margin combined with a positive sales trend. The gross margin has gradually been strengthened by a favourable product and customer mix, with an increased share of sales of ITAB's technical solutions for loss prevention and self-service in stores in the past few years, but increased sales of customised shop fittings have also positively impacted earnings. Implemented price increases have largely been able to compensate for the cost increases in the preceding year. Continued measures for increased sales, efficiency and cost adjustments, as well as improvements to capacity utilisation at the Group's production facilities, have yielded positive effects during the year.

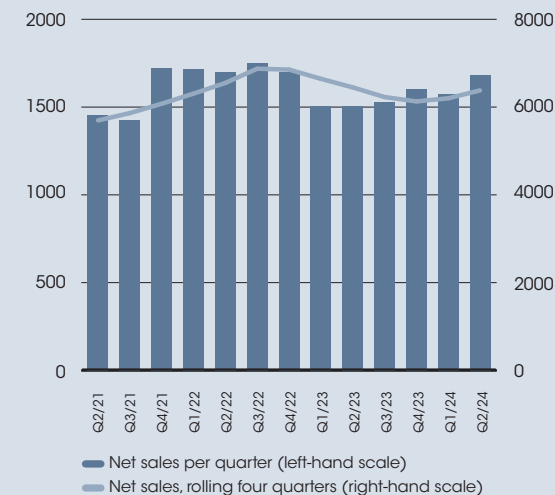
Profit after financial items increased by 110 percent to MSEK 284 (135) and profit after tax by 113 percent to MSEK 200 (94). Earnings per share before and after dilution totalled SEK 0.90 (0.41).

ITAB

NET SALES (MSEK)

Per quarter

Rolling four quarters

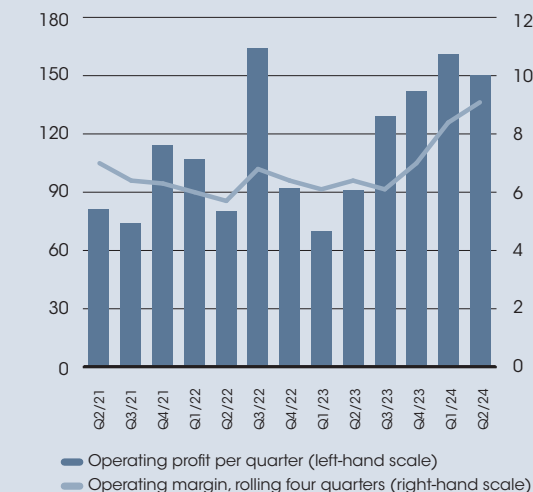


OPERATING PROFIT AND OPERATING MARGIN ¹⁾

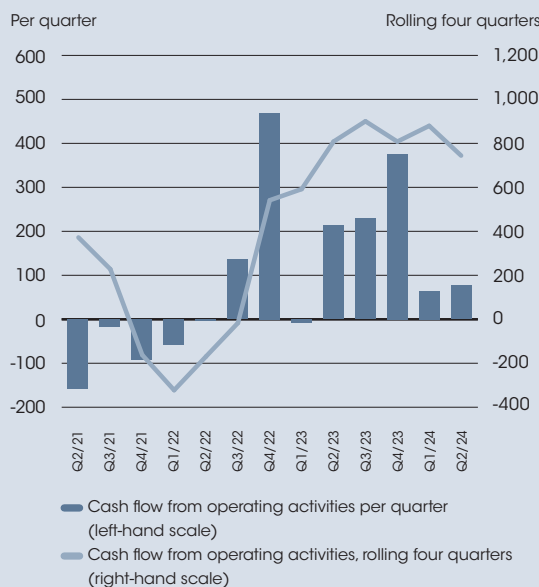
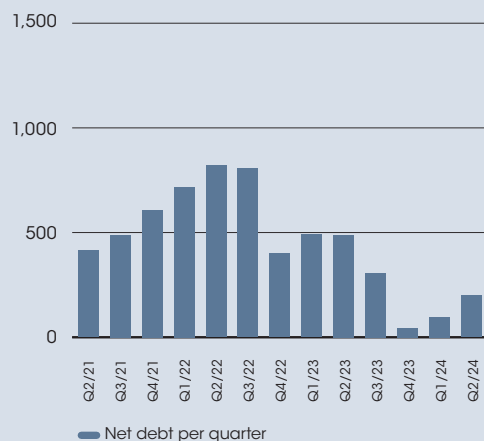
(adjusted for non-recurring items)

Operating profit
per quarter, MSEK

Operating margin
rolling four quarters, %



¹⁾ Non-recurring items in 2021–2022 consisted mainly of costs relating to transformation work under ITAB's One ITAB strategy.

CASH FLOW FROM OPERATING ACTIVITIES ¹⁾ (MSEK)**NET DEBT ¹⁾ (MSEK)**
(excluding lease liabilities)

¹⁾ Comparative periods in 2021 and 2022 have not been restated with regard to Discontinued Operations.

CASH FLOW, FINANCING AND LIQUIDITY

Cash flow from operating activities amounted to MSEK 77 (213) for the second quarter and MSEK 141 (205) for the full reporting period. The strong gross margin and operational measures to reduce the Group's working capital requirement continued to contribute to the cash flow performance. At the same time, the Group's increased sales in the first half of the year resulted in higher accounts receivable, which adversely affected cash flow from operating activities. However, through the operations' focus on and measures implemented for increased capital efficiency the inventory levels for the Group are lower this year compared to the same time in the preceding year, despite higher volumes. Cash conversion for the past 12-month period amounted to 91 percent.

Net debt excluding lease liabilities amounted to MSEK 199 (489). Net debt including lease liabilities amounted to MSEK 744 (1,126).

The Group's cash and cash equivalents, including granted unutilised credits, amounted to MSEK 1,671 (1,472) on the balance sheet date, 30 June 2024. The equity/assets ratio was 55 percent (50).

INVESTMENTS

The Group's net investments/divestments in the second quarter amounted to MSEK 38 (18), of which MSEK -14 (-15) was attributable to corporate acquisitions/divestments. For the full reporting period, the Group's net investments amounted to MSEK 61 (36), of which MSEK -14 (-9) was attributable to corporate acquisitions/divestments. ITAB's current investments include shared operational support systems for the Group, which corresponded to approximately 47 percent of total investments during the reporting period.

For more information on corporate acquisitions and divestments, refer to Note 2 on page 10.

EMPLOYEES

The average number of employees amounted to 2,521 (2,545) for the second quarter and 2,525 (2,559) for the full reporting period.

PARENT COMPANY

The Parent Company ITAB Shop Concept AB's operations mainly consist of Group-wide functions. The Parent Company's net sales pertain to revenue from subsidiaries and amounted to MSEK 56 (40) for the second quarter and MSEK 103 (72) for the full reporting period. Profit after financial items totalled MSEK 49 (-61) for the quarter and MSEK 36 (-97) for the reporting period. Profit includes dividends from subsidiaries of MSEK 58 (3) for the quarter and MSEK 65 (3) for the reporting period as well as impairment of shares and receivables in subsidiaries of MSEK -4 (0) for both the quarter and the reporting period.

CORPORATE ACQUISITIONS, DIVESTMENTS AND DISCONTINUED OPERATIONS

On 2 May 2024, ITAB's Italian subsidiary La Fortezza S.p.A. exercised its right to acquire the minority holding of 19 percent of the shares in its subsidiary Imola Retail Solution S.r.l. in accordance with the original acquisition agreement from October 2020. The purchase consideration for the outstanding minority holding amounted to approximately MEUR 1. Imola Retail Solution subsequently became a wholly owned subsidiary in the ITAB Group.

Through an investment of MEUR 2, ITAB acquired a minority holding of approximately 18 percent of the shares in Signatrix GmbH, a technology and Retail AI startup, at the end of May. Since 2022, ITAB and Signatrix have together created frictionless security solutions that reduce product loss for the retail sector. The partnership is now strengthened with this investment.

The ITAB Group has not completed any other new acquisitions to date in 2024. Refer also to Note 2 on page 10.

Discontinuation of operations in Russia

In March 2022, ITAB decided to discontinue its operations in Russia due to the Russian regime's invasion of Ukraine. For this reason, the Russian subsidiary has been recognised as Discontinued Operations in accordance with IFRS 5 as of ITAB's interim report for the third quarter of 2022. The discontinuation of the operations was completed on 27 March 2024 through the divestment of all shares in the Russian subsidiary. For more information, see Note 8 Discontinued Operations on page 12.

OTHER INFORMATION**REPURCHASES OF OWN SHARES**

On 28 September 2023, ITAB initiated a share buyback program with a maximum purchase amount of MSEK 50. The buyback program was completed on 22 March 2024 when the maximum amount for share repurchases was reached. A total of 3,079,659 ordinary shares were repurchased within the framework of the program. The purpose of the buyback program was to optimise the capital structure with the aim of reducing ITAB's share capital by cancelling repurchased shares. Following the resolution of the Annual General Meeting on 15 May 2024, the cancellation of all 3,079,659 repurchased ordinary shares was completed. Refer also to Note 5 Repurchases of own shares on page 11.

RISKS AND UNCERTAINTIES

The Group's significant risks and uncertainties include strategic risks, operational risks, financial risks, compliance and regulatory risks, and sustainability risks. For a more detailed account of the Group's significant risks and risk management, refer to pages 29–33 in ITAB's Annual Report for 2023. The Group's key financial risks are also described in more detail in Note 4 on pages 55–56 in the Annual Report, and the sustainability risks on pages 89–90. The risks that are most prominent from a short-term perspective are the impact of inflation and the economic climate on customers and suppliers and the continued impact of the changed global geopolitical conditions, with potential supply chain disruptions and continued high prices for raw materials and energy.

ESTIMATES AND ASSESSMENTS

The preparation of this interim report requires management to make assessments and estimates as well as assumptions that affect the application of the accounting policies and the reported amounts of assets, liabilities, revenue and expenses. The actual outcome may deviate from these estimates and judgements. Critical assessments and sources of uncertainty in estimates when preparing this interim report are the same as in the most recent Annual Report.

TRANSACTIONS WITH RELATED PARTIES

There have been no transactions between ITAB Shop Concept and related parties that have significantly affected the company's position and results during the reporting period.

EVENTS AFTER THE END OF THE REPORTING PERIOD

No significant events have taken place after the end of the reporting period.

THE GROUP IN SUMMARY

INCOME STATEMENT – GROUP

(MSEK)	Note	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Revenue from contracts with customers	3	1,685	1,504	3,261	3,009	6,391	6,139
Costs of goods sold		-1,187	-1,103	-2,287	-2,209	-4,498	-4,420
GROSS PROFIT		498	401	974	800	1,893	1,719
Selling expenses		-253	-236	-488	-479	-944	-935
Administrative expenses		-91	-81	-175	-163	-339	-327
Other operating income and expenses		-4	7	0	3	-28	-25
OPERATING PROFIT		150	91	311	161	582	432
Financial income		5	11	14	21	27	34
Financial expenses	4	-12	-24	-41	-47	-75	-81
PROFIT AFTER FINANCIAL ITEMS		143	78	284	135	534	385
Tax expenses		-46	-25	-84	-41	-136	-93
NET PROFIT FOR THE PERIOD – CONTINUING OPERATIONS		97	53	200	94	398	292
Discontinued Operations – ITAB Rus JSC							
Profit from Discontinued Operations, net after tax	8	-	5	1	-2	-9	-12
NET PROFIT FOR THE PERIOD		97	58	201	92	389	280
Net profit for the period attributable to:							
Parent Company shareholders		95	56	195	89	376	270
Non-controlling interests		2	2	6	3	13	10
Depreciation and amortisation for the period amount to		62	68	124	136	242	254
Tax expenses for the period account for		32%	31%	29%	30%	25%	24%
Earnings per share incl. Discontinued Operations before dilution, SEK		0.44	0.26	0.90	0.41	1.73	1.24
Earnings per share incl. Discontinued Operations after dilution, SEK	5, 6	0.44	0.26	0.90	0.41	1.72	1.23
Earnings per share excl. Discontinued Operations before dilution, SEK		0.44	0.24	0.90	0.42	1.77	1.29
Average number of ordinary shares outstanding, thousands	5, 6	215,021	218,100	215,850	218,100	216,845	218,015
Average number of ordinary shares outstanding after dilution, thousands	5, 6	216,281	219,558	217,110	219,558	218,105	219,275
Number of ordinary shares outstanding, thousands	5, 6	215,021	218,100	215,021	218,100	215,021	217,558

STATEMENT OF OTHER COMPREHENSIVE INCOME – GROUP

(MSEK)	Note	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
NET PROFIT FOR THE PERIOD		97	58	201	92	389	280
OTHER COMPREHENSIVE INCOME							
Items that will not be reclassified to the income statement							
Revaluation of defined-benefit pension commitments		–	–	–	–	0	0
Tax relating to items not to be reclassified		–	–	–	–	0	0
		–	–	–	–	0	0
Items that may be reclassified to the income statement							
Translation differences	1	-21	67	104	78	-119	-145
Hedging of net investments, net	4	2	4	-5	7	15	27
Cash flow hedges, net	4	-1	0	-4	-1	-10	-7
Tax on items that may be reclassified		0	-1	2	-1	-1	-4
		-20	70	97	83	-115	-129
Total other comprehensive income after tax		-20	70	97	83	-115	-129
COMPREHENSIVE INCOME FOR THE PERIOD		77	128	298	175	274	151
Comprehensive income for the period attributable to:							
Parent Company shareholders		77	124	286	170	265	149
Non-controlling interests		0	4	12	5	9	2

STATEMENT OF FINANCIAL POSITION – GROUP

(MSEK)	Note	30 Jun 2024	30 Jun 2023	31 Dec 2023
ASSETS				
Non-current assets				
<i>Intangible assets</i>				
Goodwill		1,828	1,893	1,786
Other intangible assets		172	131	133
		2,000	2,024	1,919
Property, plant and equipment		1,216	1,349	1,222
Deferred tax assets		79	105	78
Financial non-current assets		121	43	79
Total non-current assets		3,416	3,521	3,298
Current assets				
Inventories		869	984	793
Current receivables		1,324	1,289	1,033
Cash and cash equivalents		366	584	578
Total current assets		2,559	2,857	2,404
Assets held for sale	8	–	85	66
TOTAL ASSETS		5,975	6,463	5,768

(MSEK)	Note	30 Jun 2024	30 Jun 2023	31 Dec 2023
EQUITY AND LIABILITIES				
Equity attributable to Parent Company shareholders	5	3,149	3,076	3,049
Non-controlling interests		142	162	159
Deferred tax liabilities		39	45	39
Other non-current liabilities	4	1,023	1,510	1,057
Current liabilities	4	1,622	1,647	1,447
Liabilities attributable to assets held for sale	8	–	23	17
TOTAL EQUITY AND LIABILITIES		5,975	6,463	5,768
Interest-bearing net debt		744	1,126	591
Interest-bearing net debt excl. lease liabilities		199	489	45

STATEMENT OF CHANGES IN EQUITY – GROUP

(MSEK)	Note	Share capital	Repurchased own shares	Other contributed capital	Other reserves ¹⁾	Profit brought forward	Attributable to Parent Company shareholders	Attributable to non-controlling interests	Total equity
EQUITY AS OF 1 JANUARY 2023		93	-2	1,091	224	1,606	3,012	157	3,169
Net profit for the period						89	89	3	92
Other comprehensive income					81		81	2	83
Comprehensive income January–June 2023					81	89	170	5	175
Dividends						-109	-109		-109
Share incentive program	6			3			3		3
EQUITY AS OF 30 JUNE 2023		93	-2	1,094	305	1,586	3,076	162	3,238
Net profit for the period						181	181	7	188
Other comprehensive income					-202		-202	-10	-212
Comprehensive income July–December 2023					-202	181	-21	-3	-24
Share incentive program	6			-1			-1		-1
Repurchase of own ordinary shares	5		-5				-5		-5
EQUITY AS OF 31 DECEMBER 2023		93	-7	1,093	103	1,767	3,049	159	3,208
Net profit for the period						195	195	6	201
Other comprehensive income					91		91	6	97
Comprehensive income January–June 2024					91	195	286	12	298
Dividends						-161	-161		-161
Acquisition of non-controlling interests	2					18	18	-29	-11
Share incentive program	6			2			2		2
Repurchase of own ordinary shares	5		-45				-45		-45
Bonus issue	5	1				-1	0		0
Cancellation of ordinary shares	5	-1	50			-51	0		0
EQUITY AS OF 30 JUNE 2024		93	-2	1,095	194	1,767	3,149	142	3,291

¹⁾ Other reserves consist of translation reserve and hedging reserve.

STATEMENT OF CASH FLOWS – GROUP

(MSEK)	Note	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Operating profit		150	91	311	161	582	432
Interest paid and received, tax and adjustments for items not included in the cash flow		25	32	105	22	174	91
Cash flow from operating activities before change in working capital		175	123	416	183	756	523
Change in working capital							
Change in inventories		-21	83	-76	83	22	181
Change in operating receivables		-76	-20	-305	-3	-101	201
Change in operating liabilities		-1	27	106	-58	69	-95
Cash flow from change in working capital		-98	90	-275	22	-10	287
CASH FLOW FROM OPERATING ACTIVITIES		77	213	141	205	746	810
Investing activities							
Acquisition/divestment of companies and operations	2	14	15	14	9	14	9
Other net investments		-52	-33	-75	-45	-146	-116
Cash flow from investing activities		-38	-18	-61	-36	-132	-107
CASH FLOW AFTER INVESTING ACTIVITIES		39	195	80	169	614	703
Financing activities							
Dividends to shareholders		-161	-109	-161	-109	-161	-109
Repurchase of ordinary shares		-	-	-45	-	-50	-5
Repayment of lease liabilities		-33	-37	-65	-75	-121	-131
Cash flow from other financing activities		53	200	-41	-146	-460	-565
Cash flow from financing activities		-141	54	-312	-330	-792	-810
CASH FLOW FOR THE PERIOD		-102	249	-232	-161	-178	-107
Cash and cash equivalents at the start of the period		472	338	578	756	584	756
Translation differences on cash and cash equivalents		-4	-3	20	-11	-40	-71
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		366	584	366	584	366	578
Cash flow from operating activities per share, SEK		0.36	0.98	0.65	0.94	3.44	3.73

THE PARENT COMPANY IN SUMMARY

INCOME STATEMENT – PARENT COMPANY

(MSEK)	Note	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	FULL YEAR Jan–Dec 2023
Net sales ¹⁾		56	40	103	72	184
Costs of goods sold		-11	-7	-17	-14	-31
GROSS PROFIT		45	33	86	58	153
Selling expenses		-26	-16	-39	-43	-81
Administrative expenses		-28	-18	-41	-37	-78
Other operating income and expenses		-1	-4	1	-4	-17
OPERATING PROFIT		-10	-5	7	-26	-23
Profit from participations in Group companies		54	3	60	3	-5
Financial income and expenses	4	5	-59	-31	-74	-41
PROFIT AFTER FINANCIAL ITEMS		49	-61	36	-97	-69
Year-end appropriations		-	-	-	-	125
PROFIT BEFORE TAX		49	-61	36	-97	56
Tax expenses for the period		0	0	1	1	-15
NET PROFIT FOR THE PERIOD		49	-61	37	-96	41

¹⁾ Pertains to revenue from subsidiaries.

STATEMENT OF OTHER COMPREHENSIVE INCOME – PARENT COMPANY

(MSEK)	Note	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	FULL YEAR Jan–Dec 2023
Net profit for the period		49	-61	37	-96	41
Other comprehensive income		-	-	-	-	-
COMPREHENSIVE INCOME FOR THE PERIOD		49	-61	37	-96	41

BALANCE SHEET – PARENT COMPANY

(MSEK)	Note	30 Jun 2024	30 Jun 2023	31 Dec 2023
ASSETS				
Non-current assets				
Property, plant and equipment		4	1	4
Financial assets		2,047	2,052	2,047
Deferred tax assets		18	33	18
Total non-current assets		2,069	2,086	2,069
Current assets				
Current receivables		241	345	360
Cash and bank balance		76	285	292
Total current assets		317	630	652
TOTAL ASSETS		2,386	2,716	2,721
EQUITY AND LIABILITIES				
Equity				
Restricted equity		100	98	100
Non-restricted equity		1,423	1,461	1,590
Total equity	5, 6	1,523	1,559	1,690
Non-current liabilities		566	961	590
Current liabilities		297	196	441
TOTAL EQUITY AND LIABILITIES		2,386	2,716	2,721

NOTES

NOTE 1 ACCOUNTING POLICIES

ITAB applies International Financial Reporting Standards (IFRS). This interim report has been prepared in accordance with IAS 34 *Interim Financial Reporting*, relevant sections of the Swedish Annual Accounts Act, and the Swedish Financial Reporting Board's recommendation RFR 1 *Supplementary Accounting Rules for Groups* and RFR 2 *Accounting for Legal Entities*. The accounting policies applied correspond with the accounting policies used in the preparation of the most recent Annual Report.

IAS 29 Financial Reporting in Hyperinflationary Economies

Argentina's economy is considered to have been in a state of hyperinflation since 1 July 2018. Following the devaluation of the Argentinian peso in autumn 2023, the financial statements for ITAB's subsidiary in Argentina were adjusted in 2023 to correct for the effects of inflation in accordance with IAS 29 *Financial Reporting in Hyperinflationary Economies*. Refer to Note 35 in ITAB's Annual Report for 2023 for further information.

The adjustment for inflation was made in accordance with the Argentinian consumer price index (National CPI). The preliminary base consumer price index at 30 June 2024 was 6,310.6. The consumer price adjustment index at 31 December 2023 was 3,533.2. To hedge monetary assets against inflation, long-term investments have been made in an amount corresponding to MSEK 80. These are recognised at fair value through net financial items in the income statement.

NOTE 3 REVENUE FROM CONTRACTS WITH CUSTOMERS BY CUSTOMER GROUP AND GEOGRAPHIC AREA

Revenue recognition takes place when the Group satisfies a performance obligation by transferring promised goods and the customer gains control of the asset. This normally takes place on delivery in accordance with applicable delivery terms. In the case of concept sales where a service assignment is included, revenue recognition for the projects takes place over time. The projects are primarily short-term projects.

The largest customer accounts for 10 percent of external sales, and none of the ITAB Group's other customers account for more than 4 percent of external sales.

NOTE 2 CORPORATE ACQUISITIONS AND DIVESTMENTS

ACQUISITIONS AND DIVESTMENTS IN 2024

At the start of May 2024, ITAB's Italian subsidiary La Fortezza S.p.A. exercised its right to acquire the minority holding of 19 percent of the shares in its subsidiary Imola Retail Solution S.r.l. in accordance with the original acquisition agreement from October 2020. The purchase consideration for the outstanding minority holding amounted to approximately MEUR 1. The entity approach is applied for acquisitions, which means that all assets and liabilities as well as income and expenses are included in their entirety at the time of the initial acquisition, even for partly owned subsidiaries, and no further goodwill is therefore linked to the acquisition. The difference between valued non-controlling interests prior to acquisition and the purchase consideration is recognised directly in equity attributable to Parent Company shareholders. Cash flow from investing activities in the second quarter was impacted in an amount of MSEK -12.

Cash flow in the second quarter was also impacted in an amount of MSEK -23 pertaining to an investment of a minority holding of approximately 18 percent of the shares in Signatrix GmbH, a technology and Retail AI startup. Since 2022, ITAB and Signatrix have together created frictionless security deterrents that reduce thefts and shrinkage for the retail sector.

The Group's Russian subsidiary, ITAB Rus JSC, has been recognised as Discontinued Operations in accordance with IFRS 5 since ITAB's interim report for the third quarter of 2022. The discontinuation of the operations was completed on 27 March 2024 through the divestment of all shares in the subsidiary. Cash flow for the second quarter was impacted in an amount of MSEK +49. For more information, see Note 8 Discontinued Operations on page 12.

ACQUISITIONS AND DIVESTMENTS IN 2023

The ITAB Group did not complete any new acquisitions in 2023. During the second quarter, ITAB Shop Concept AB's 21-percent shareholding in the associated company OmboriGrid AB (Priv) was divested. The purchase consideration for the shares divested amounted to MSEK 15, which impacted cash flow in the second quarter.

Cash flow was also impacted in an amount of MSEK -6 by partial payments of acquisitions from 2021.

SALES BY CUSTOMER GROUP ¹⁾	3 MONTHS Apr-Jun 2024	3 MONTHS Apr-Jun 2023	6 MONTHS Jan-Jun 2024	6 MONTHS Jan-Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan-Dec 2023
Grocery	887	783	1,775	1,592	3,409	3,226
Home Improvements	193	151	403	359	813	769
Fashion	195	178	338	327	600	589
Other customer groups	410	392	745	731	1,569	1,555
TOTAL	1,685	1,504	3,261	3,009	6,391	6,139

¹⁾ The customer groups are divided according to the industries in which the customers operate. Other customer groups largely consist of distributors, consumer electronics, pharmacies and health/beauty.

SALES BY GEOGRAPHIC AREA ²⁾	3 MONTHS Apr-Jun 2024	3 MONTHS Apr-Jun 2023	6 MONTHS Jan-Jun 2024	6 MONTHS Jan-Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan-Dec 2023
Northern Europe	469	342	965	751	1,722	1,508
Southern Europe	367	382	681	724	1,365	1,408
Central Europe	332	312	624	605	1,188	1,169
UK & Ireland	160	136	343	287	736	680
Eastern Europe	167	111	291	224	542	475
Rest of the World	190	221	357	418	838	899
TOTAL	1,685	1,504	3,261	3,009	6,391	6,139

²⁾ Northern Europe consists of the Nordic countries. Southern Europe consists mainly of Italy, France and Spain. Central Europe's largest markets are Germany, the Netherlands and Czechia. Eastern Europe's largest markets are the Baltic countries, Poland, Romania and Slovakia. Rest of the World comprises all countries outside Europe, with the US, Australia, China and Argentina accounting for over 50 percent of sales.

NOTE 4 FINANCIAL ASSETS AND LIABILITIES

ITAB has derivative instruments measured at fair value. The derivative instruments consist of currency futures and interest rate swaps and are used for hedging purposes. These derivative instruments are classified in level 2 in accordance with IFRS 13 and fair value is calculated through discounted future cash flows according to the terms of the contracts and maturity dates, with all variables, such as discount rates and exchange rates, taken from market quotations for calculations.

The fair value of the derivative instruments for hedging purposes is recognised as a change in other comprehensive income. Any ineffectiveness is recognised immediately in net financial items in the income statement. In the first quarter of 2024, a reduction of MSEK 1 in financial expenses was recognised, pertaining to hedges that were deemed ineffective.

From the third quarter of 2023, ITAB also holds bonds not used for hedging purposes. These are measured at fair value and the change is recognised in net financial items in the income statement.

Carrying amount is considered to be a reasonable estimate of fair value for all financial assets and liabilities. No financial assets and liabilities have been moved between the valuation categories and the valuation techniques are unchanged during the year. For other information, refer to the latest Annual Report.

NOTE 5 REPURCHASES OF OWN SHARES 2023–2024

On 28 September 2023, ITAB initiated a share buyback program with a maximum purchase amount of MSEK 50. The buyback program ran from 29 September 2023 until 22 March 2024, when the maximum amount for share repurchases of MSEK 50 was reached. A total of 3,079,659 ordinary shares were repurchased within the framework of the program.

The purpose of the buyback program was to optimise the capital structure with the aim of reducing ITAB's share capital by cancelling repurchased shares. In accordance with the Annual General Meeting's decision on 15 May 2024, the share capital was subsequently reduced by SEK 1,284,218 through the cancellation of the 3,079,659 repurchased ordinary shares. In order to restore the share capital, the Annual General Meeting simultaneously resolved to increase the company's share capital by SEK 1,284,218 through a bonus issue without issuing new shares by transferring the amount from the company's non-restricted equity. Following the cancellation of ordinary shares and the bonus issue, the company's restricted equity and share capital are thus unchanged.

At 30 June 2024, ITAB held all 4,400,000 Class C shares in the company in treasury.

NOTE 6 SHARE INCENTIVE PROGRAM AND NUMBER OF SHARES AFTER DILUTION

The 2022 Annual General Meeting (AGM) resolved on a new long-term incentive program for key individuals (LTIP 2022) extending from June 2022 until June 2025. For information about LTIP 2022, see Note 8 of ITAB's Annual Report for 2023.

The Group and the Parent Company recognise the program in accordance with IFRS 2 *Share-based Payment*. The fair value of allocated share rights is recognised as a personnel cost with a corresponding increase of equity. Fair value was calculated at the time of allocation and is distributed over the vesting period. The cost recognised corresponds to the fair value of an estimate of the number of shares expected to be vested taking into account service conditions and performance conditions. This cost is adjusted in subsequent periods to ultimately reflect the actual number of shares vested. However, an adjustment is not made when forfeiture is only due to market conditions and/or conditions that are not vesting conditions not being met. Social security contributions attributable to share-based

instruments for employees as remuneration for purchased services are expensed distributed over the periods in which the services are rendered. Provisions for social security contributions are based on the fair value of the share rights on the reporting date.

For calculation of the number of shares after dilution, the average number of shares is adjusted taking into account the effects of dilutive potential ordinary shares, which, during the reporting periods in question, comprised rights to receive shares in ITAB within the framework of LTIP 2022. As of 30 June 2024, only matching share rights held by employees are considered dilutive, while the right to receive shares with performance conditions are not considered dilutive since set performance targets are yet to be met. Adjustment of the number of dilutive shares is based on the hypothetical number of shares that could have been purchased with the value of remaining positions within the framework of the incentive program.

	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	FULL YEAR Jan–Dec 2023
Number of ordinary shares outstanding at the start of the period	215,020,533	218,100,192	217,558,444	218,100,192	218,100,192
Repurchase of ordinary shares ¹⁾	–	–	-2,537,911	–	-541,748
Number of ordinary shares outstanding at the end of the period	215,020,533	218,100,192	215,020,533	218,100,192	217,558,444
Effect of LTIP 2022	1,260,208	1,457,367	1,260,208	1,457,367	1,260,208
Number of ordinary shares outstanding after dilution	216,280,741	219,557,559	216,280,741	219,557,559	218,818,652
Average number of ordinary shares outstanding	215,020,533	218,100,192	215,849,566	218,100,192	218,015,094
Average number of ordinary shares outstanding after dilution	216,280,741	219,557,559	217,109,774	219,557,559	219,275,302

¹⁾ The purpose of the buyback of ordinary shares was to optimise the capital structure with the aim of reducing ITAB's share capital by cancelling repurchased shares. Following the resolution of the Annual General Meeting on 15 May 2024, the cancellation of all 3,079,659 repurchased ordinary shares was completed.

NOTE 7 PLEDGED ASSETS AND CONTINGENT LIABILITIES

For pledged assets and contingent liabilities, refer to the Group's Annual Report for 2023 since no other major changes have taken place to date in 2024.

NOTE 8 DISCONTINUED OPERATIONS

In March 2022, ITAB decided to discontinue its operations in Russia due to the Russian regime's invasion of Ukraine. The Russian subsidiary consisted of a production facility and sales offices with some 140 employees in total. Total sales in Russia corresponded to approximately 1.5 percent of the Group's annual sales for 2023.

Given that the discontinuation of the Group's operations in the Russian subsidiary ITAB Rus JSC was in progress and deemed highly probable, and otherwise fulfilled the stated criteria in accordance with IFRS 5 *Non-current Assets Held for Sale and Discontinued Operations*, this company was recognised as Discontinued Operations as of the interim report for the third quarter of 2022. Discontinued operations are major lines of business that have been disposed of or comprise a disposal group held for sale. Profit after tax from discontinued operations is recognised separately in the income statement. All assets included in the group are presented separately under assets and all liabilities in the group are presented separately under liabilities. The group is measured at the lower of its carrying amount and fair value less selling expenses.

The discontinuation of the Russian operations was completed on 27 March 2024 through ITAB divesting all shares in the Russian subsidiary ITAB Rus JSC through its Italian subsidiary, La Fortezza S.p.A. The purchase consideration amounted to MSEK 52, of which MSEK 49 was paid in April 2024. Since the Russian company has been recognised as Discontinued Operations in accordance with the above, only the line item Discontinued Operations in the consolidated income statement has been impacted due to this divestment. Cash flow was impacted in an amount of MSEK 49 in the second quarter of 2024.

ITAB RUS JSC ON DIVESTMENT DATE

(MSEK)	Fair value
Property, plant and equipment	0
Inventories	36
Current receivables	20
Cash and bank balances	13
Current liabilities	-17
Net identifiable assets and liabilities	52

INCOME STATEMENT IN SUMMARY FOR DISCONTINUED OPERATIONS 2023

(MSEK)	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2023	FULL YEAR Jan–Dec 2023
Revenue from contracts with customers	26	53	85
Costs of goods sold	-21	-46	-79
GROSS PROFIT	5	7	6
Selling expenses	-5	-9	-16
Administrative expenses	-1	-3	-6
Impairment of assets measured at fair value	5	1	-1
Other operating income and expenses	0	0	0
OPERATING PROFIT	4	-4	-17
Financial items	1	1	2
PROFIT AFTER FINANCIAL ITEMS	5	-3	-15
Tax expenses for the period	0	1	3
NET PROFIT FOR THE PERIOD	5	-2	-12

CASH FLOW STATEMENT IN SUMMARY FOR DISCONTINUED OPERATIONS 2023

(MSEK)	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2023	FULL YEAR Jan–Dec 2023
Operating profit	4	-4	-17
Interest paid and received, tax and adjustments for items not included in the cash flow	12	17	9
Change in working capital	-18	11	17
CASH FLOW FROM OPERATING ACTIVITIES	-2	24	9

BALANCE SHEET IN SUMMARY FOR DISCONTINUED OPERATIONS 2023

(MSEK)	30 Jun 2023	31 Dec 2023
ASSETS		
Non-current assets	0	0
Current assets	58	56
Cash and cash equivalents	27	13
TOTAL ASSETS	85	69
EQUITY AND LIABILITIES		
Equity	62	52
Deferred tax liabilities	0	0
Current liabilities	23	17
TOTAL EQUITY AND LIABILITIES	85	69

QUARTERLY OVERVIEW FOR THE GROUP

(MSEK)	PER QUARTER							
	Apr-Jun 2024	Apr-Jun 2023	Jan-Mar 2024	Jan-Mar 2023	Oct-Dec 2023	Oct-Dec 2022	Jul-Sep 2023	Jul-Sep 2022
Revenue from contracts with customers	1,685	1,504	1,576	1,505	1,601	1,702	1,529	1,750
Costs of goods sold	-1,187	-1,103	-1,100	-1,106	-1,122	-1,301	-1,089	-1,316
GROSS PROFIT	498	401	476	399	479	401	440	434
Selling expenses	-253	-236	-235	-243	-239	-231	-217	-200
Administrative expenses	-91	-81	-84	-82	-83	-87	-81	-81
Other operating income and expenses	-4	7	4	-4	-15	8	-13	10
OPERATING PROFIT	150	91	161	70	142	91	129	163
Financial items	-7	-13	-20	-13	-5	-15	-16	-15
PROFIT AFTER FINANCIAL ITEMS	143	78	141	57	137	76	113	148
Tax expenses	-46	-25	-38	-16	-18	-18	-34	-47
NET PROFIT FOR THE PERIOD – CONTINUING OPERATIONS	97	53	103	41	119	58	79	101
Net profit for the period – Discontinued Operations	-	5	1	-7	-5	3	-5	-56
NET PROFIT FOR THE PERIOD	97	58	104	34	114	61	74	45
<i>Net profit for the period attributable to:</i>								
Parent Company shareholders	95	56	100	33	111	66	70	35
Non-controlling interests	2	2	4	1	3	-5	4	10
Non-recurring items, MSEK	-	-	-	-	-	-1	-	-1
Operating profit excl. non-recurring items, MSEK	150	91	161	70	142	92	129	164
Operating margin excl. non-recurring items, %	8.9	6.0	10.2	4.7	8.9	5.4	8.5	9.4
Cash flow from operating activities ¹⁾ , MSEK	77	213	64	-8	376	469	229	136
Earnings per share before dilution ^{2,3)} , SEK	0.44	0.26	0.46	0.15	0.51	0.30	0.32	0.16
Earnings per share after dilution ^{2,3)} , SEK	0.44	0.26	0.46	0.15	0.50	0.30	0.32	0.16
Equity per share ^{2,3)} , SEK	14.64	14.10	14.95	14.02	14.01	13.81	14.15	13.54
Return on equity per annum ²⁾ , %	12.0	7.4	12.8	4.4	14.4	8.9	9.0	4.9
Share price at the end of the period, recalculated after issues, SEK	25.90	9.74	20.30	12.26	12.10	11.00	9.00	7.70

¹⁾ Excluding Discontinued Operations from 2023.

²⁾ Including Discontinued Operations.

³⁾ Refer to Note 6 on page 11 for information about the number of shares after dilution.

FULL-YEAR OVERVIEW FOR THE GROUP

	ROLLING 12 MONTHS AS OF							
(MSEK)	30 Jun 2024	31 Mar 2024	31 Dec 2023	30 Sep 2023	30 Jun 2023	31 Mar 2023	31 Dec 2022	30 Sep 2022
Revenue from contracts with customers	6,391	6,210	6,139	6,240	6,461	6,657	6,868	6,888
Costs of goods sold	-4,498	-4,414	-4,420	-4,599	-4,826	-5,058	-5,286	-5,340
GROSS PROFIT	1,893	1,796	1,719	1,641	1,635	1,599	1,582	1,548
Selling expenses	-944	-927	-935	-927	-910	-900	-871	-861
Administrative expenses	-339	-329	-327	-331	-331	-343	-344	-357
Other operating income and expenses	-28	-17	-25	-2	21	31	36	17
OPERATING PROFIT	582	523	432	381	415	387	403	347
Financial items	-48	-54	-47	-57	-56	-62	-55	-45
PROFIT AFTER FINANCIAL ITEMS	534	469	385	324	359	325	348	302
Tax expenses	-136	-115	-93	-93	-106	-98	-105	-97
NET PROFIT FOR THE PERIOD – CONTINUING OPERATIONS	398	354	292	231	253	227	243	205
Net profit for the period – Discontinued Operations	-9	-4	-12	-4	-55	-64	-53	-52
NET PROFIT FOR THE PERIOD	389	350	280	227	198	163	190	153
<i>Net profit for the period attributable to:</i>								
Parent Company shareholders	376	337	270	225	190	149	170	122
Non-controlling interests	13	13	10	2	8	14	20	31
Non-recurring items, MSEK	-	-	-	-1	-2	-19	-40	-118
Operating profit excl. non-recurring items, MSEK	582	523	432	382	417	406	443	465
Operating margin excl. non-recurring items, %	9.1	8.4	7.0	6.1	6.4	6.1	6.4	6.8
Cash flow from operating activities ¹⁾ , MSEK	746	882	810	903	810	593	542	-19
Earnings per share before dilution ^{2,3)} , SEK	1.73	1.55	1.24	1.03	0.87	0.68	0.78	0.56
Earnings per share after dilution ^{2,3)} , SEK	1.72	1.54	1.23	1.03	0.87	0.68	0.78	0.56
Equity per share ^{2,3)} , SEK	14.64	14.95	14.01	14.15	14.10	14.02	13.81	13.54
Return on equity per annum ²⁾ , %	12.0	10.9	8.8	7.4	6.4	5.1	6.0	4.4

¹⁾ Excluding Discontinued Operations from 2023.

²⁾ Including Discontinued Operations.

³⁾ Refer to Note 6 on page 11 for information about the number of shares after dilution.

KEY RATIOS & DEFINITIONS

KEY RATIOS	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Revenue from contracts with customers, MSEK	1,685	1,504	3,261	3,009	6,391	6,139
EBITDA, MSEK	212	159	435	297	824	686
EBITDA margin, %	12.6	10.6	13.4	9.9	12.9	11.2
Operating profit, MSEK	150	91	311	161	582	432
Operating margin, %	8.9	6.0	9.5	5.3	9.1	7.0
Profit after financial items, MSEK	143	78	284	135	534	385
Profit margin, %	8.5	5.2	8.7	4.5	8.3	6.3
Profit after tax, MSEK	97	53	200	94	398	292
Cash flow from operating activities, MSEK	77	213	141	205	746	810
Cash conversion, %	37	135	32	69	91	118
Earnings per share before dilution, SEK ^{1, 2)}	0.44	0.26	0.90	0.41	1.73	1.24
Earnings per share after dilution, SEK ^{1, 2)}	0.44	0.26	0.90	0.41	1.72	1.23
Earnings per share excl. Discontinued Operations before dilution, SEK	0.44	0.24	0.90	0.42	1.77	1.29
Cash flow from operating activities per share, SEK	0.36	0.98	0.65	0.94	3.44	3.73
Number of ordinary shares outstanding at the end of the period	215,020,533	218,100,192	215,020,533	218,100,192	215,020,533	217,558,444
Average number of ordinary shares outstanding	215,020,533	218,100,192	215,849,566	218,100,192	216,844,892	218,015,094
Average number of ordinary shares outstanding after dilution ²⁾	216,280,741	219,557,559	217,109,774	219,557,559	218,105,100	219,275,302
Share price at the end of the period, SEK	25.90	9.74	25.90	9.74	25.90	12.10
Balance sheet total ¹⁾ , MSEK	5,975	6,463	5,975	6,463	5,975	5,768
Interest-bearing net debt, MSEK	744	1,126	744	1,126	744	591
Interest-bearing net debt excl. lease liabilities, MSEK	199	489	199	489	199	45
Equity attributable to Parent Company shareholders ¹⁾ , MSEK	3,149	3,076	3,149	3,076	3,149	3,049
Equity per share, SEK ¹⁾	14.64	14.10	14.64	14.10	14.64	14.01
Equity/assets ratio ¹⁾ , %	55	50	55	50	55	56
Return on equity per annum ¹⁾ , %	12.0	7.4	12.5	5.9	12.0	8.8
Return on capital employed per annum, %	14.0	8.0	14.0	7.1	12.9	9.6
Return on total capital per annum, %	10.5	6.1	10.6	5.5	9.8	7.4
Interest-coverage ratio, multiple	10.1	5.3	10.2	4.5	8.8	6.0
Net investments, MSEK	38	18	61	36	132	107
Net investments excl. corporate acquisitions/divestments, MSEK	52	33	75	45	146	116
Average number of employees	2,521	2,545	2,525	2,559	2,516	2,533

¹⁾ Including Discontinued Operations.

²⁾ Refer to Note 6 on page 11 for information about the number of shares after dilution.

ALTERNATIVE PERFORMANCE MEASURES

Key ratios included in this report derive primarily from the disclosure requirements according to IFRS and the Swedish Annual Accounts Act. In addition, reference is made to a number of performance measures that are not defined in the IFRS regulations or directly in the income statement or statement of financial position, with the aim of illustrating the company's profit trend and financial position and how the company has invested its capital. These financial measures are not always calculated in the same way by all companies. The main alternative performance measures presented in this report are EBITDA, cash conversion, interest-bearing net debt and return on equity, capital employed and total capital. The reconciliation of these as well as the definitions of other key ratios can be found below.

EBITDA (OPERATING PROFIT BEFORE DEPRECIATION AND AMORTISATION)

Operating profit before depreciation, amortisation and impairment of property, plant and equipment and intangible assets.

A relevant profit measure to assess the company's profit trend over time.

(MSEK)	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Operating profit	150	91	311	161	582	432
Depreciation and amortisation	62	68	124	136	242	254
EBITDA	212	159	435	297	824	686

CASH CONVERSION

Operational cash flow in relation to EBITDA

A relevant measure to assess capital efficiency. This measure is included in ITAB's financial targets.

(MSEK)	3 MONTHS Apr–Jun 2024	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Operational cash flow (cash flow from operating activities)	77	213	141	205	746	810
EBITDA	212	159	435	297	824	686
CASH CONVERSION, %	37	135	32	69	91	118

INTEREST-BEARING NET DEBT

Non-current and current interest-bearing liabilities including lease liabilities less interest-bearing assets as well as cash and cash equivalents.

A relevant measure to show ITAB's total loan financing. This measure is included in the covenants in ITAB's loan agreements with the company's banks.

(MSEK)	3 MONTHS Apr–Jun 2023	3 MONTHS Apr–Jun 2023	6 MONTHS Jan–Jun 2024	6 MONTHS Jan–Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan–Dec 2023
Interest-bearing non-current liabilities	977	1,447	977	1,447	977	1,001
Interest-bearing current liabilities	225	287	225	287	225	235
Interest-bearing assets	-92	-25	-92	-25	-92	-67
Cash and cash equivalents	-366	-583	-366	-583	-366	-578
INTEREST-BEARING NET DEBT	744	1,126	744	1,126	744	591
Reversal of interest-bearing lease liabilities	-545	-637	-545	-637	-545	-546
INTEREST-BEARING NET DEBT EXCL. LEASE LIABILITIES	199	489	199	489	199	45

ALTERNATIVE PERFORMANCE MEASURES, cont.

RETURN ON EQUITY ¹⁾

Annualised net profit for the period attributable to the Parent Company's shareholders in relation to average equity attributable to the Parent Company's shareholders.

This measure shows the return on the shareholders' capital invested in the ITAB Group.

(MSEK)	3 MONTHS Apr-Jun 2024	3 MONTHS Apr-Jun 2023	6 MONTHS Jan-Jun 2024	6 MONTHS Jan-Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan-Dec 2023
Annualised net profit attributable to Parent Company shareholders	380	226	391	179	375	270
Equity attributable to Parent Company shareholders	3,149	3,076	3,149	3,076	3,149	3,049
Average equity attributable to Parent Company shareholders	3,181	3,067	3,137	3,049	3,115	3,056
RETURN ON EQUITY, %	12.0	7.4	12.5	5.9	12.0	8.8

¹⁾ Including Discontinued Operations.

RETURN ON CAPITAL EMPLOYED

Annualised profit after financial items for the period plus financial borrowing costs for the period in relation to average balance sheet total less non interest-bearing liabilities.

Relevant measure for assessing ITAB's efficiency and added value from the business.

(MSEK)	3 MONTHS Apr-Jun 2024	3 MONTHS Apr-Jun 2023	6 MONTHS Jan-Jun 2024	6 MONTHS Jan-Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan-Dec 2023
Annualised profit after financial items plus financial borrowing costs	634	385	629	348	601	461
Average balance sheet total less non interest-bearing liabilities	4,531	4,823	4,502	4,885	4,650	4,781
RETURN ON CAPITAL EMPLOYED, %	14.0	8.0	14.0	7.1	12.9	9.6

RETURN ON TOTAL CAPITAL

Annualised profit after financial items for the period plus financial borrowing costs for the period in relation to average total capital.

This measure is relevant for assessing the ability to generate profit on the Group's assets regardless of financing costs.

(MSEK)	3 MONTHS Apr-Jun 2024	3 MONTHS Apr-Jun 2023	6 MONTHS Jan-Jun 2024	6 MONTHS Jan-Jun 2023	ROLLING 12 MONTHS as of 30 Jun 2024	FULL YEAR Jan-Dec 2023
Annualised profit after financial items plus financial borrowing costs	634	385	629	348	601	461
Average total capital	6,006	6,287	5,927	6,383	6,111	6,246
RETURN ON TOTAL CAPITAL, %	10.5	6.1	10.6	5.5	9.8	7.4

OTHER DEFINITIONS

PERFORMANCE MEASURE	DEFINITION	MOTIVE
Equity per share	Equity at the end of the period attributable to Parent Company shareholders in relation to the number of ordinary shares outstanding at the end of the period.	Measure to describe how much equity belongs to the shareholders of the Parent Company.
Cash flow from operating activities per share	Cash flow from operating activities in relation to the average number of outstanding ordinary shares.	This measure highlights ITAB's ability to generate cash flow and pay dividends to its shareholders.
Average number of employees	Number of worked hours divided by normal annual working time.	This measure shows the size of ITAB's workforce.
Earnings per share after dilution	Net profit for the period attributable to Parent Company shareholders in relation to the average number of ordinary shares outstanding after dilution. For calculation of earnings per share after dilution, the average number of shares is adjusted taking into account the effects of dilutive potential ordinary shares, which, during the reporting periods in question, comprised rights to receive shares in ITAB within the framework of the LTIP 2022 long-term incentive program. Matching share rights held by employees as of the reporting date are considered dilutive. Moreover, the right to receive shares with performance conditions is dilutive only to the extent that set performance targets are met as of the reporting date. Adjustment of the number of dilutive shares is based on the hypothetical number of shares that could have been purchased with the value of remaining positions within the framework of the incentive program.	A valuation measure that highlights ITAB's ability to pay dividends to its shareholders.
Earnings per share before dilution	Net profit for the period attributable to Parent Company shareholders in relation to the average number of ordinary shares outstanding before dilution.	A valuation measure that highlights ITAB's ability to pay dividends to its shareholders.
Interest-coverage ratio	Profit after financial items plus financial interest expenses in relation to financial borrowing costs.	Shows ITAB's ability to cover its financial expenses.
Operating margin / EBIT margin	Operating profit in relation to revenue.	Relevant for assessing ITAB's efficiency and added value. This measure is included in ITAB's financial targets.
Equity/assets ratio	Equity in relation to total capital.	This measure highlights financial risk.
Total capital	Total equity and liabilities (balance sheet total).	This measure highlights the size of the company's total assets.
Currency-adjusted sales	Translation of the foreign subsidiaries' income statements are conducted at each period's average currency rate. For comparison of profit excluding currency effects, the companies are recalculated at the previous year's average currency rate for the same period. ITAB applies the European Central Bank's average rates for the whole period. As of the 2023 financial year, the effects of the Group's operations in hyperinflationary countries are excluded from the calculation of currency effects.	Relevant to show the sales and profit trend without any effects from currency rate fluctuations. This measure is included in ITAB's financial targets.
Profit margin	Profit after financial items in relation to revenue.	Relevant for assessing ITAB's efficiency and added value.

ABOUT ITAB

ITAB develops, manufactures, sells and installs a broad range of solutions and services in interior fixtures, technology and lighting for stores in the retail sector. The ITAB Group has operations in 23 countries with approximately SEK 6.4 billion in annual sales, some 2,500 employees and 15 production facilities in Europe, South America and China.



OUR OFFERING

RETAIL TECH

ITAB offers efficient and inspiring solutions for self-service and checkouts, smart gates, in-store guidance and conventional checkouts.

RETAIL INTERIOR

ITAB co-creates modern store experiences with retailers through an iterative design process.

RETAIL LIGHTING

ITAB develops, manufactures and sells complete professional lighting systems, light planning and lighting services for the retail sector.

RETAIL SERVICES

ITAB's service offering includes concept creation, store and solution design, and installation.

FINANCIAL TARGETS

4-8%

SALES GROWTH

GROWTH

Average growth in net sales (CAGR) of 4–8 percent per annum over a business cycle. Growth is to be achieved by sustainable organic growth and strategic acquisitions.

Outcome for 2023: -15 percent

>80%

CASH CONVERSION

CAPITAL EFFICIENCY

Average cash conversion ratio (operational cash flow in relation to operating profit before depreciation and amortisation) of at least 80 percent over a business cycle.

Outcome for 2023: 118 percent

7-9%

EBIT MARGIN

EARNINGS

Average EBIT margin (operating profit in relation to net sales) of 7–9 percent over a business cycle.

Outcome for 2023: 7.0 percent

>30%

PROPORTION OF PROFIT AFTER TAX

DIVIDEND POLICY

Dividends over a longer period should follow the result and correspond to at least 30 percent of the Group's profit after tax. However, dividends will be adjusted to the Group's investment requirements and any share repurchase program.

Outcome for 2023: 60 percent

SUSTAINABILITY TARGETS

GOOD WORKING CONDITIONS

A pleasant and attractive workplace with equal opportunities for all and a safe and healthy environment.

HIGH LEVEL OF BUSINESS ETHICS

Fair and honest relationships with business partners and zero tolerance for corruption and cartels.

EFFICIENCY IN THE VALUE CHAIN

Monitoring and benchmarking the value chain's efficiency, energy consumption, and carbon emissions.

SUSTAINABLE BUSINESS DEVELOPMENT

Creating in-store solutions that add value to retailers by offering energy-efficient and cost-effective products.

WHY INVEST IN ITAB

THE LEADING SOLUTION PROVIDER

ITAB builds new capabilities by investing in skills, partnerships, modern operational support systems, and common ways of working to improve the Group's competitiveness and growth. As a solution provider, ITAB will deliver a wider and more relevant portfolio of products and services, driving more strategic partnerships with retailers. This enables increased service sales and recurring revenue streams.

GROWTH OPPORTUNITIES AHEAD

ITAB's focus is on profitable growth by penetrating the Group's core market with increased cross-selling initiatives, broadening the offering with new Retail Tech solutions, and expanding into new geographic markets and customer segments. The Group's strong financial position also provides ITAB with opportunities for further growth through strategic acquisitions.

ASSURANCE FROM THE BOARD

The Board of Directors and the President hereby verify that the six-month report for the 1 January–30 June 2024 period provides a true and fair view of the Parent Company’s and the Group’s operations, financial position and results, and describes significant risks and uncertainties that the Parent Company and the companies in the Group face.

Jönköping, 12 July 2024

Anders Moberg
Chairman of the Board

Petter Fägersten
Board member

Amelie de Geer
Board member

Lars Kvarnsund
Board member

Madeleine Persson
Board member

Fredrik Rapp
Board member

Peder Strand
Board member

Vegard Søråunet
Board member

Andréas Elgaard
President & CEO

SHARE INFORMATION

Listing Nasdaq Stockholm Mid Cap list	ISIN SE0015962097
Ticker symbol ITAB	Share price on 30 Jun 2024 SEK 25.90
Sector classification Industrial Goods & Services	

FINANCIAL CALENDAR

Interim Report 9 months – 1 Jan–30 Sep 2024	29 October 2024
Year-End Report 2024 – 1 Jan–31 Dec 2024	7 February 2025
Annual Report 2024	March/April 2025

The information in this report is such that ITAB Shop Concept AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation (EU Regulation No. 596/2014) and is published in accordance with the Swedish Securities Act (2007:528). The information was submitted for publication, through the agency of the contact persons set out below, **at 8:00 a.m. CEST on 12 July 2024.**

This report is in all respect a translation of the Swedish original Interim Report. In the event of any discrepancies between this translation and the Swedish original, the latter shall prevail.

This report has not been subject to special review by the Company’s auditors.

FOR FURTHER INFORMATION:



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